



Services Plus has been known for unique ideation and the ability to take an impossible process and make it possible. Whether through new automation or making an existing one more efficient, we consistently push our limitations to get the job done and benefit all parties involved.

After great success with a customer's past product issue, they came back with their next issue for us to solve. The customer's goal was to merchandise an existing product, with a packaging solution that had the ability to free stand without falling over on shelves. Our team quickly began thinking of different ideas but realized that the solution itself would be the easiest part of the challenge, while the actually process and automation was the difficult part. After the design for a product package was approved, we quoted a manual price and were told by the customer that we needed to decrease our price by 60 percent in order for the product to launch. At that point we started brainstorming ideas internally and with one of our vendor-partners. We prototyped two designs and got approved to move forward with the idea we deemed best fit for the project. We ultimately had an automated line on our floor in 3 months after concept and were able to exceed our customer's cost target. At a meeting shortly after we started, an executive from our customer told us, "We wouldn't be on shelf without you!" It is comments and successful projects like these that drive us to continuously improve.

Customer satisfaction and a successful product launch is always our end goal and can only be accomplished through a detailed and well laid out process. From ideation to product launch, we focus on how we can continuously push our personal knowledge, along with our technical skills to offer specific capabilities that can't be found elsewhere. Our company may be constrained by our industry but not by our capabilities or what we can do to help you — there are no limits.