



Services Plus as a company and a culture holds four main values that ground us in our success. With a value of always trying to find a better way, we have helped our customers exponentially to achieve their goals of quality and efficiency.

A customer came to us with an issue of needing to move their converting equipment closer to home in order to reduce logistics and waste cost. After the customer was unsuccessful with a previous attempt and using multiple of their own engineers to get the machine and line working properly, they asked us if we would like to give it a try- without hesitation we said, "ABSOLUTELY!" With the help of our board, outside vendors, and in-house personnel, we were able to receive the equipment and reconfigure it to increase production and cut waste in half from the previous user. We ran the equipment with 40% less staff during the production and 75% less maintenance involvement. The customer was very enthusiastic with our success with the equipment and production, that it stemmed a tighter relationship and trust for future endeavors.

Out of the previous success we had with the customer's first situation, they looked to us when they wanted the next generation of the existing product to be created and marketed. To fulfill their vision, we began an in-depth process of finding the right equipment for a cost effective solution. Upon finding and trialing the right equipment, we sourced and bought it for the customer- at 0% financing- to be used at our facility. In less than six months and a few modifications by our team, the production line was running efficiently, reducing overall costs by 70%. Like before, we did not stop there. A year into production, the line was again modified and redesigned to increase reliability and run speed to successfully impact production and surpass the customer's vision and needs.

If it weren't for our values and constant want to find better ways, many of our successes as a company may have had different outcomes. This particular customer, along with many others, realizes this innate drive we have to help them, and constantly look to us as their leading partner.